# sage X3

# A better way to manage your entire business

The next generation business management solution for your enterprise.

# Adopt a faster, simpler, more flexible business management solution

Sage X3 takes the complexity out of running your business. It simplifies every part of your operation, leaving you lean and ready for whatever comes next, wherever you are in the world. With Sage X3, you are choosing the next generation business management solution for your enterprise to grow faster and run an agile organization.

## Faster

Sage X3 runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes – from purchasing to manufacturing, inventory management, sales, customer service and financials – locally and internationally. It also accelerates collaboration and reporting, and delivers real-time insight into all costs and operational performance.

## Simpler

Sage X3 is easy to use in a familiar Web browser and on mobile devices, giving you the freedom to work where you need. It is also simple to manage, and highly configurable to adapt to your unique processes, role and preferences. Sage X3 is a versatile solution – use it as a service in the cloud and reduce demand on your in-house team to maintain the system, or deploy the solution on the infrastructure of your choice.

## Flexible

Sage X3 is ready for your industry. Built-in functionality for process manufacturing, manufacturing, distribution and services tasks, adjusts to accommodate your company's unique rules and processes. It's also easily scalable – so you'll never run out of capacity again – and quickly adapts to your changing needs, growing with your business as you expand to new markets or geographies, and making it simple to manage a global business.

"With Sage X3 I can sit here at my desk in Minnesota, quote a customer in Germany, and send off that quote in German with the amount in Euros. Even better, I can perform that same task, just as effectively, from my iPad at the coffee shop."

John Babcock, Vice President of Finance, Satellite Industries

# Running your business does not have to be complicated

**Get more done, faster.**
Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do.

**Go where your business takes you.**
Access your data on mobile devices, check your inventory, take customer orders, approve purchases, and view key performance indicators on the go.

**Take back control over your processes.**
Eliminate inefficiencies, ensure compliance, and streamline operations with end-to-end integration of your business processes to control costs and improve profits.

**Get the insight you need, when you need it.**
Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence, and reporting tools.
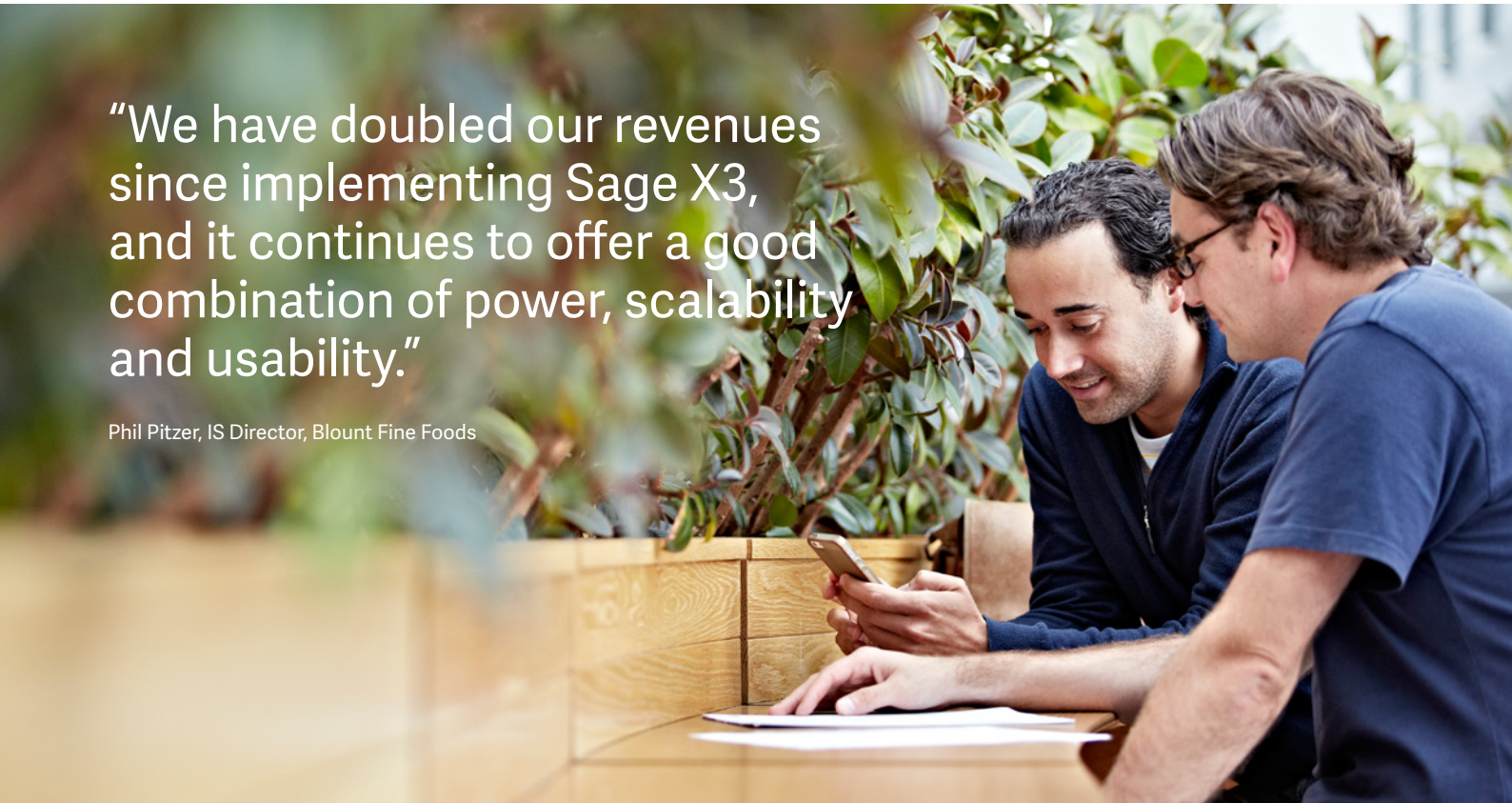
**Serve your customers better.**
Accelerate issue resolution and increase employee responsiveness with faster and simpler access to the information they need.

**Expand to new markets or geographies.**
Increase capacity, implement new processes, manage new business units, or expand to new geographies with a flexible business management solution designed for growth and international trade.

**Gain agility and focus on your business.**
Take advantage of enterprise-class business management functionality, security, and scalability at a fraction of the cost and complexity of typical ERP systems. Simplify IT management and free up resources to focus on more important projects.

"We have doubled our revenues since implementing Sage X3, and it continues to offer a good combination of power, scalability and usability."

Phil Pitzer, IS Director, Blount Fine Foods

# Ready for your industry

Unlike other solutions that rely heavily on add-on software integrations to support industry-specific processes, Sage X3 includes functionality that's ready to use in most distribution and manufacturing industries. It also uses flexible web service technology that enables easy access of complementary solutions when necessary.

**Designed to meet the needs of these industries and more:**

| **Distribution** | **Manufacturing** | **Process Manufacturing** | **Services** |
|---|---|---|---|
| *Expand your market and control your costs* | *Consistently deliver high quality goods* | *Achieve process and product consistency* | *Keep your customers satisfied and returning* |
| Retail trade | High-Tech | Chemicals | Advertising |
| Transportation & Logistics | Industrial equipment | Cosmetics | Consulting services |
| Wholesale trade | Medical devices | Food & beverage | Engineering services |
| | Metal fabrication | Nutraceuticals | Equipment rental |
| | | Pharmaceuticals | IT/Software services |
| | | | Maintenance and Repair services |

"For Novarroz, choosing Sage X3 meant a significant improvement in the automation of its business processes with customers, partners, and suppliers. This user-friendly tool provided complete integration of information, improved efficiency, and total control over costs."

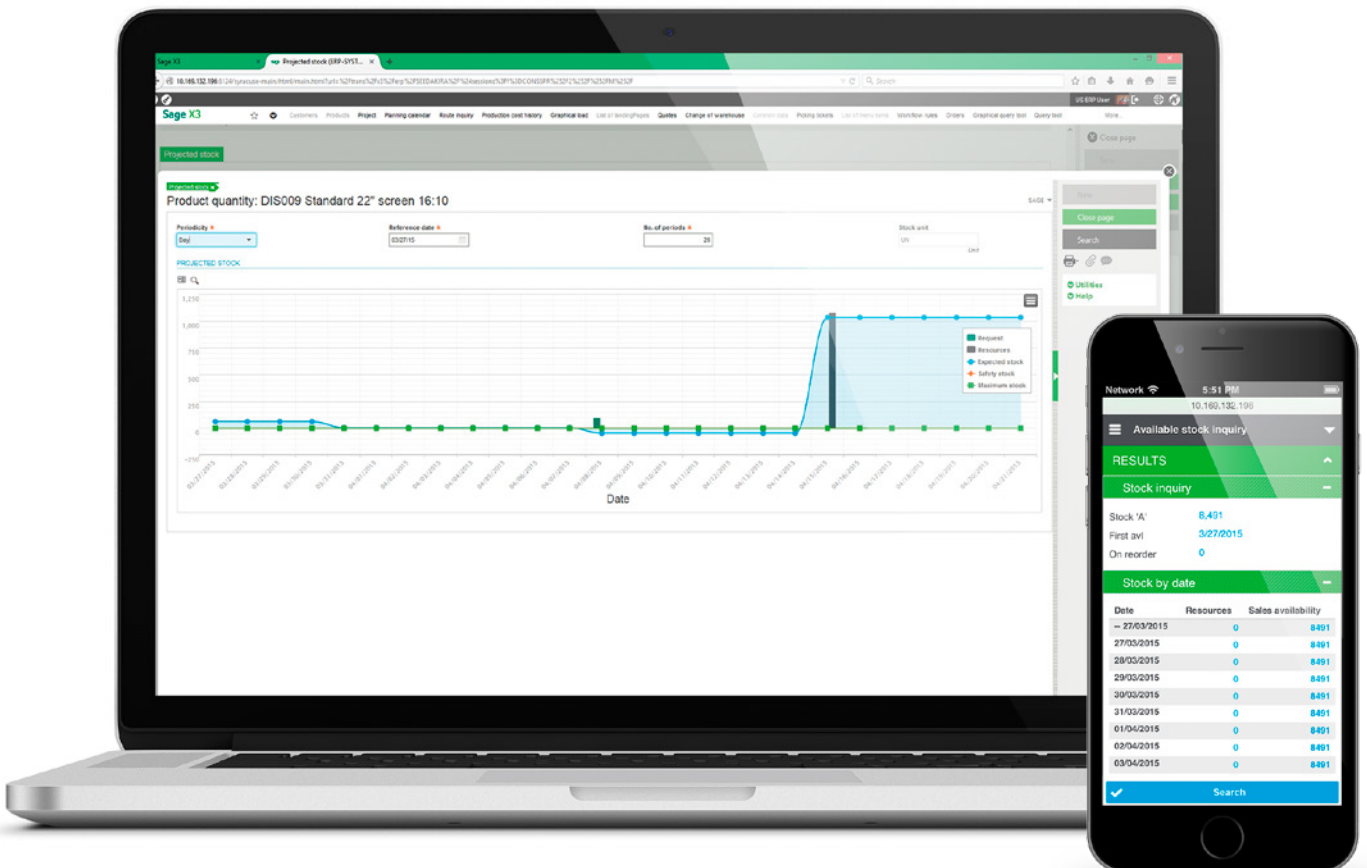Joao Andrade, Export Sales Manager, Novarroz

# Flexible and easily scalable to support your entire business

Sage X3 offers powerful functionality that can be configured to meet your unique way of doing business. Its flexible data model supports complex organizational deployment and reporting structures, simplifying management across multiple facilities, companies or business units, regions and countries from a common installed instance of the solution.

Optimizes inventory across multiple warehouses and locations.

Scalable multi-tier architecture ensures virtually unlimited capacity.

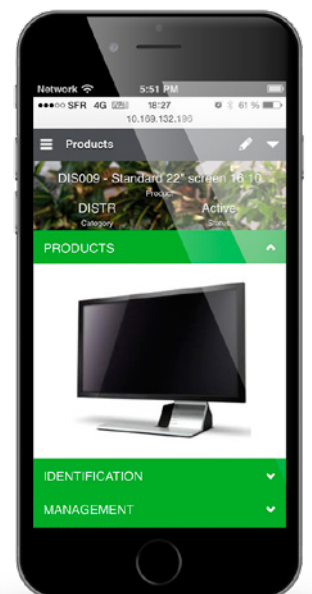Simple to manage with limited IT, in the cloud or deployed on the infrastructure of your choice.
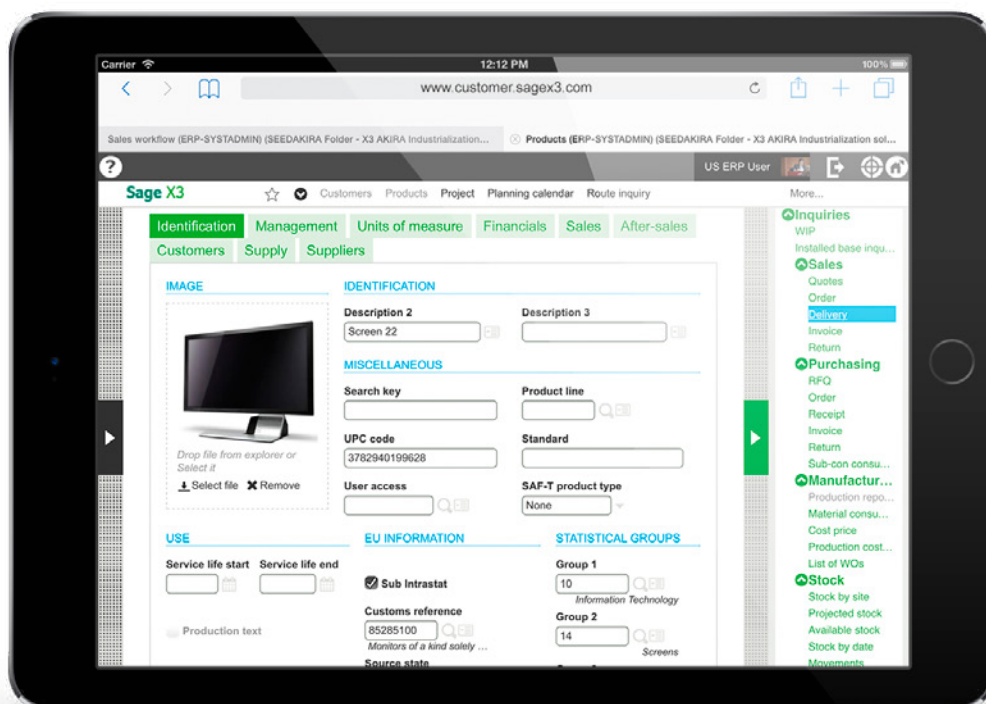
# Personalized Web and mobile user experience

Sage X3 introduces a better, more personal user experience with secure web and mobile technology at its core. Whether that's at the office or on the go, users can access the data they need, in an intuitive interface, personalized to their role and preferences.

Designed to be easy to use and responsive on Android and iOS smartphone and tablet devices.

Mobile and web deployment enables access to common enterprise data from anywhere and on any device.

HTML5 interface ensures intuitive browser experience and allows for extensive personalization by users.
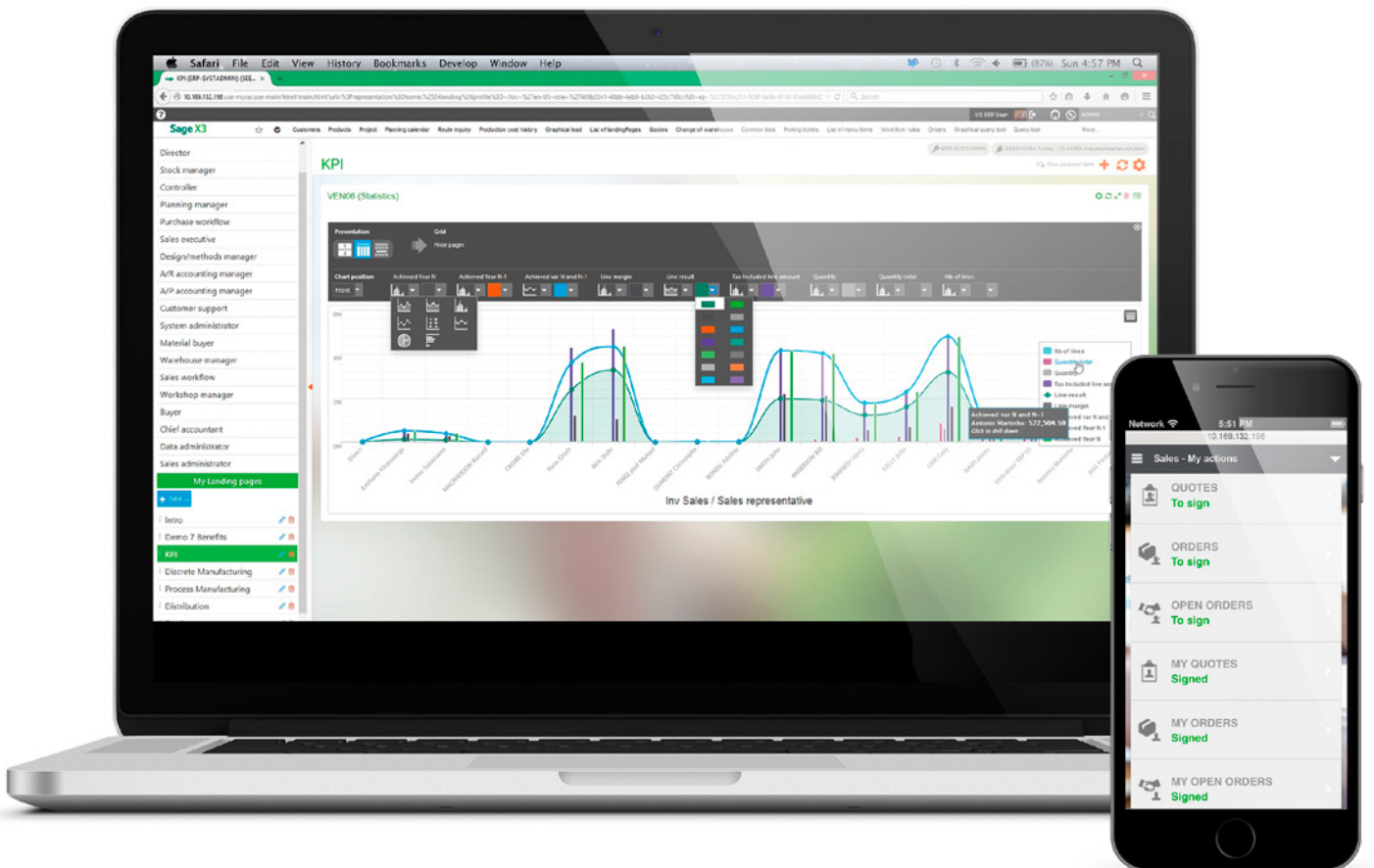
# Ready to manage all your financials and operations

Sage X3 offers rich functionality to support all your core business processes with minimal IT investment and resources. Accelerate your business processes management with robust analytics and web apps.

Integrated management across purchasing, inventory management, manufacturing, sales, customer service, accounting and finance.

One solution with powerful workflow automation to accelerate business processes and better control performance across all areas of the business.
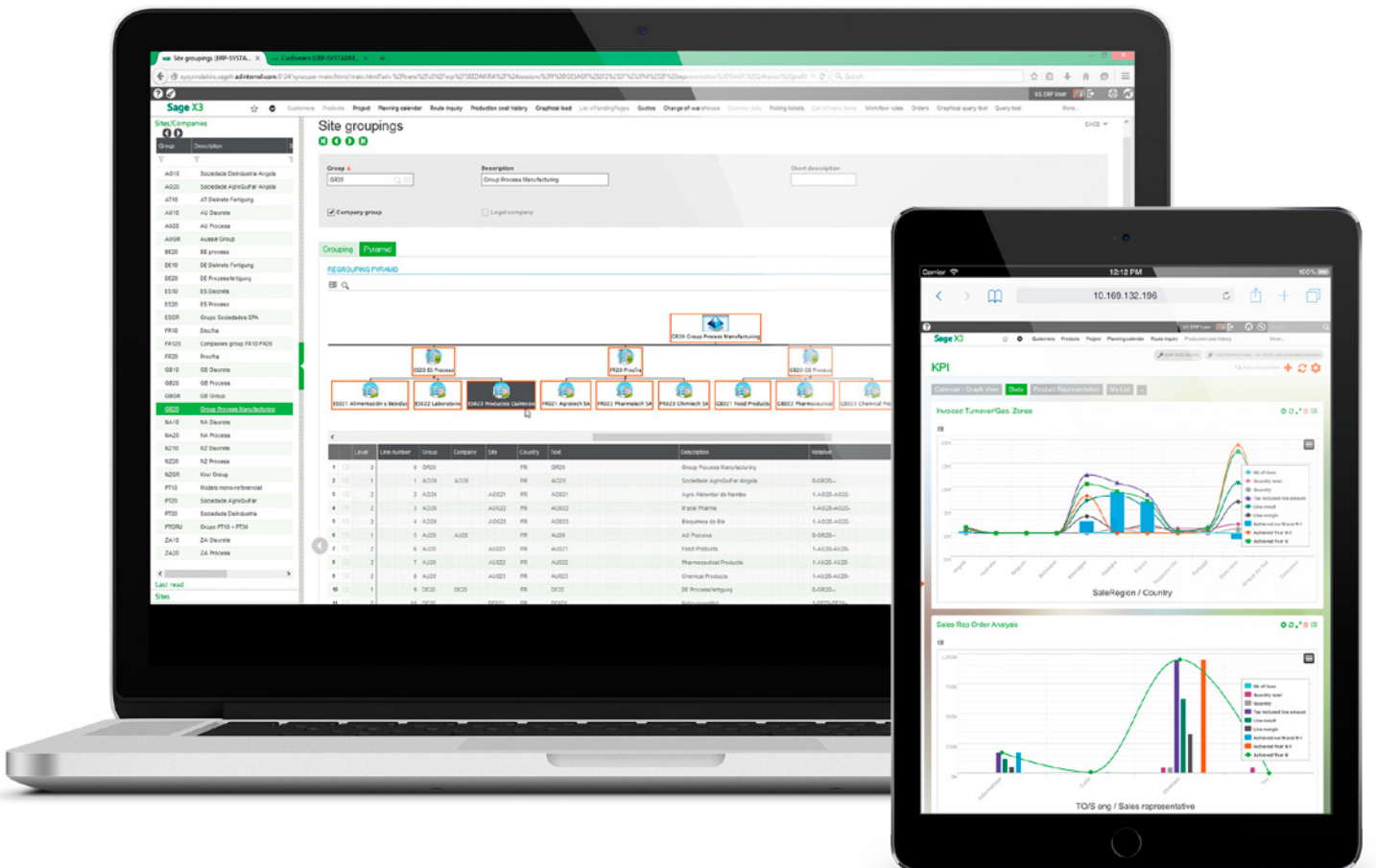
Built-in analytics for deeper insight into operations, accelerating reporting, communications and decision-making.
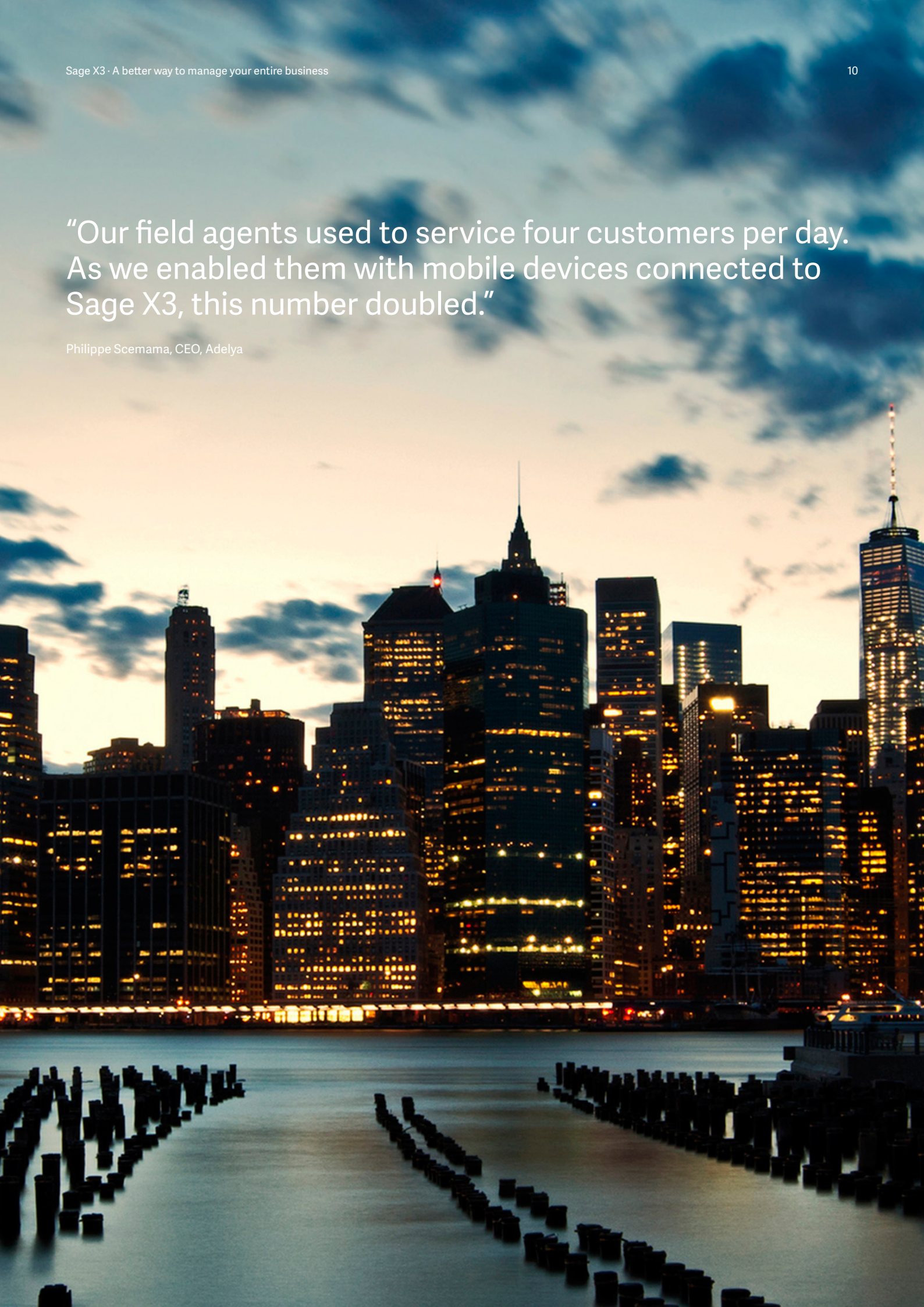
# Ready to grow a global business

Sage X3 eliminates the complexity of managing an international business. It simplifies the management of international trade – suppliers, contractors, partners and customers (multi-language, multi-currency) – and can manage a global business from one common installed instance (global compliance, multi-legislation, multi-ledger).

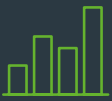See everything from every location in one single instance.

"Our field agents used to service four customers per day.
As we enabled them with mobile devices connected to
Sage X3, this number doubled."

Philippe Scemama, CEO, Adelya

# Sage X3 core business management capabilities and technology

Sage X3 offers rich and integrated functionality to support all your core business processes with minimal IT investment and resources. From procurement to warehousing, production, sales, customer service and financial management, Sage X3 introduces better way to manage your entire business, on a global scale.



### Financial Management

Budgets & Accounting

Fixed Assets

Financial Reporting

Dashboards



### Supply Chain Management

Purchasing

Inventory Management

Sales Management

Customer Service



### Production Management

BOM Planning

Shop Floor Control

Quality Control

Project Management

**Cloud** amazon web services

**Mobile** Windows 10

# Ready to manage all your financials and operations

Transform how your company competes and grow with a faster, simpler and flexible business management, at a fraction of the cost and complexity of typical enterprise ERP systems.

## Financial Management
### Budgets and Accounting
- General ledger with multiple charts of accounts
- Accounts payable, accounts receivable
- Cash flow management
- Bank management
- Cost and analytical accounting
- Expenditures
- Budget and commitments

### Fixed Assets
- Numerous depreciation models
- Fixed asset lifecycle with traceability of capital expenditure
- Interim statements and closing
- Fixed asset stock count and financing
- Franchised asset management
- Financial reporting and dashboards

### Financial Reporting
- Real-time analytics, alerts and notifications
- User-defined dashboards based on trigger events
- Configurable inquiries on any data table, with automatic or manual joins, sorting and selection
- Inquiries to search and filter predefined data collections using a variety of prebuilt parameters
- Library of over 400 reports supplied as standard, including legal reports

## Supply Chain Management
### Purchasing
- Supplier and product category management
- Pricing and discounts
- Purchase planning, ordering, and requests
- Purchase orders, delivery, and scheduling
- Requests for proposal
- Open orders, budget accounting
- Multi-level signature management
- Supplier invoice entry and returns

### Inventory Management
- Product data and multiple units of measure
- Location management
- Inventory balances
- Quality control and sampling
- Replenishment, inter-site transfers
- Order release
- Stock movements
- Import tracking
- Mobile apps

### Sales Management
- Product configurator, options, and variants
- Pricing and discounts
- Sales commissions
- Quotes, contracts, and open orders
- Multi-level credit checking and order entry
- Order preparation, delivery, packing, and shipping
- Customer returns
- Invoicing and reminders
- Inventory inquiries and allocations

**Production Management**

**BOM planning**
- Multi-bill of materials (commercial, production, sub-contracting, etc.)
- Current bills of material
- Mass maintenance
- Manage changes on a product and bill of materials
- Version number management (major and minor version)

**Shop floor control**
- Collection of labor time
- Direct labor (setup and run)
- Indirect labor (breaks and indirect time)
- Actual and elapsed time
- Multi-tasking (synchronized or unsynchronized)
- Automatic breaks
- Time and attendance (Clock in/out)
- Indirect Time Entry (Clock in/out)
- Break Time Entry (Clock in/out)
- Team Entry
- Shop Floor Tracking Workbench

**Quality control**
- Batch and sub-batch number management
- Serial number management
- Use-by date management
- Stock status management: accepted, rejected, inspected
- Re-inspection date management
- Stock sub-status management
- Quality control record creation
- Quality control procedures with analysis request
- Expiry date management
- Upstream and downstream traceability management

**Project Management**
- Project Work and Product Breakdown Structure
- Multi-level description of the tasks, preparing the operational and manufacturing process
- Project Cost Breakdown Structure (CBS) Multi-level description of budgets, allowing the project cost follow-up
- Employee assignments
- Advanced project duplication function
- Financial follow-up function to monitor the budget and expenses of projects
- Time entries to enter the time spent on a project at the operation, task and budget level

**General**

**Collaboration**
- Document and revision management as part of the business workflow
- Sharing by user, role, and project teams with tag management
- Document saving with drag & drop to Sage X3 and online storage
- Insert charts and data directly to PowerPoint or Word and synchronize data
- Export to Excel and synchronize data
- Integrate with Microsoft Outlook for contacts, calendar and tasks

**Workspace**
- Personal home page gives the user an overview of critical data and guidance to perform common tasks for the role, with visual process maps.
- Personalized by user or administrator, based on security rules in place for the role and user.
- Enables access to relevant data, inclusion of internal dynamic data, statistics in table or graph format, calendars, favorites menus, shortcuts to external URLs, notes, and documents.

**Mobile**
- Easy to use and responsive on Android and iOS smartphone and tablet devices
- Mobile and web deployment enables access to common enterprise data from anywhere and on any device
- HTML5 interface ensures intuitive browser experience and allows for extensive personalization by users

"If you understand the power of data in your business decision making, you'll instantly see the value in this tool. Sage X3 allows companies with vision to realize that vision. It allows us to run a smarter, more strategic business."

Mike DePasquale, Group Enterprise System Manager, Avon Rubber p.l.c.

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www.sagex3.com